

Currently living in Alicante, Spain

Available for relocation

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 pgquiles

# Pau Garcia Quiles

*Accomplished Project Manager with a strong knowledge of IT and Software Development. Open and straightforward, driven by commitments and achievements.  
At home with international and multicultural teams.*

## Certifications

- PMP **Project Management Professional**, *Project Management Institute.*
- PRINCE2 **PRojects IN Controlled Environments, version 2**, *Axelos.*
- DL101 **General Course on Intellectual Property**, *World Intellectual Property Organization.*

## Experience

- Jan 2015–Present **Project and Product Manager**, MEULABS *Alicante, Spain.*
  - Project Manager of OEM software and firmware for fitness equipment. Product Manager.
  - End-to-end management: requirements analysis, specification, prioritization, stakeholder management, outsourcing and off-shoring, establish and manage relationship with distributors
  - Coauthor of patent for savings of 50% on installation and post-sale costs against main competitor
  - Scrum with Qt, C++, Embedded Linux, AmLogic SoC, STM32 microcontrollers, CAN bus, mobile apps
- Jan–Dec 2014 **IT Project Manager**, PAVIGYM *Alicante, Spain.*
  - Software, firmware, systems and infrastructure projects. PMO.
  - End-to-end management: requirements analysis, specification, prioritization, stakeholder management, outsourcing, deployment and implementation by stages, with follow-up updates
  - Direct communication with distributors and selected customers
  - Scrum with Windows, C++, NXP microcontrollers, CAN bus, Qt, ArtNet (DMX), Sakai LMS
  - Stabilize expensive tech product with an existing customer base in 4 continents. Sales never frozen, final cost < 5% MSRP and self-serviceable by customer. Savings exceeded 300,000 €.
- Jan 2007–Dec 2013 **Project Manager and Software Leader**, ARIS NOVA *Valencia, Spain.*
  - IT and Software Project Manager in the field of Industrial Automation for large Industry and Defense accounts: Navantia, Schneider Electric, Metro Valencia, Banco Santander, etc
  - Schneider Electric** (2010-2013)
    - Attached to Project Manager, PMO, Agile Coach, Team Manager and others in the "PlantStruxure Process Expert" project, a Visual Studio-like tool to create Distributed Control Systems
    - Manager of the SCM, QA, Continuous Integration and DevOps strategies
    - Advisor on IP (patents, industrial design)
    - Managing 20 people in a project with 100+ resources in 3 continents.
    - PMI + Scrum with Windows, C#, .NET, WPF, WCF, VirtualBox, InterSystems Caché (NoSQL), CruiseControl.NET, Jenkins CI, TestComplete, git, Assembla
    - Save an hours-from-cancelled 10 M €project by implementing Scrum and Agile methodologies in a Fortune 300 company. Part of the Schneider Electric Agile Transformation Team.
  - Navantia** (2007-early 2010)
    - In charge of project to port from Windows to Linux the Integrated Platform Management System of the F100 frigates and LHD aircraft carriers for Australia, Norway, Venezuela and Spain.
    - In charge of IT infrastructure project for the Spanish Navy Remote Diagnosis Center (CESADAR)
    - Kanban with C++, Qt, Linux, InterSystems Caché (NoSQL), CMake, Subversion
    - System quality certified by Bureau Veritas and Germanischer Lloyd, a key requirement for the sale
  - Many other R+D+i projects, new PLC platform based on Embedded Linux and LLVM-based IEC 61131-3 compilers, virtualization, communication systems for industrial networks, augmented reality in Defense, high-availability servers with automatic fail-over, etc

- March–Sep 2013 **Professional Mentor Coach**, UNIVERSIDAD MIGUEL HERNANDEZ *Elche, Spain*.
  - Advise graduates on how to better start a professional career, speaking from my experience
- Feb 2003–Dec 2006 **Technical Director**, VENUE NETWORK *Valencia, Spain*.
  - Technical Director, Pre-Sales Engineer (systems, storage, advanced software solutions and networking) and L3 Systems Engineer in a 5-employee SMB.
  - Manage outsourced IT Departments.
  - Handle end customer, wholesale distributors, prepare bids and offers, justify ROI, etc
- Jan 1999–Present **Open Source**, *Worldwide*.
  - I still enjoy the technical side. For the past 15 years, I have contributed to many FLOSS projects (mainly KDE and Debian) in different manners: development, translation, marketing, event organizer, etc.

## Skills

### Overall

- Achiever Proactive, results-oriented, active listener with a can-do attitude
- Strategic Analytical. See the forest and the trees

### Project Management

- Team player Listen, share, cooperate and learn together as a team
- Leader Agile and proximity manager, facilitator, friend of unusual solutions
- Agile Scrum (Master, Product Owner), Kanban, eXtreme Programming), Lean, GitHub, Jira, Remedy
- Classic PMI PMBOK, PRINCE2, Microsoft Project, Gantt, Critical Path, PERT, Change Management

### Communication

- Realistic Does not overpromise or underdeliver
- Presentation Experience with presenting for large groups in international settings
- Clear Concise and easy to understand writing style

### Technical Domains

- Development Experienced in software for desktop, web and mobile
- Embedded Firmware and hardware. Industrial Automation. Security in industrial environments.
- Manufacturing CNC, rubber, machine design, manufacturing processes

## Languages

- Native Spanish, Catalan
- C2 English
- B1 French
- A2 German

## Education

- 2000–2003 **M.Sc. Telecommunications Engineering**, *Universidad Politecnica de Valencia, Spain*.
- 1997–2000 **B.Sc. Telematics Engineering**, *Universidad Politecnica de Valencia, Spain*.
- Feb 2016 **From manager to agile leader (Du manager au leader agile)**, *CNAM Paris/FUN*.
- Apr–Jun 2015 **Keys to People Management**, *IESE Business School/Coursera*.
- Feb–Apr 2016 **Foundations of Financial Risk Management**, *Université de Recherche PSL/FUN*.
- Feb–Apr 2016 **Innovating in Operations Management**, *Universtiy of Derby/Canvas*.
- Dec 2015 **Introduction to the Patent Cooperation Treaty**, *World Intellectual Property Organization*.

## Interests

- Public speaking
- Vintage Computing
- Franco-Belgian comic